

# *TRANSFER ARTICULATION AGREEMENT*

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**Quinsigamond Community College**

*and*

**Fitchburg State University**

**Hospitality and Recreation Management - Hospitality  
Management Option Associate Degree (HRHO)**

**to**

**Business Administration (Management concentration)**

Quinsigamond Community College and Fitchburg State University agree to enter into a transfer agreement for the following academic disciplines:

*Hospitality and Recreation Management - Hospitality Management Option Associate Degree (HRHO)*  
*to*  
*Business Administration (Management concentration)*

**Purpose**

This agreement is set forth by Quinsigamond Community College and Fitchburg State University in an effort to delineate a transfer student's best options in course selection. This document signifies the ongoing commitment between these institutions of higher education to promote coordinated curricula of the highest quality. As such, it bears with it the commitment of our respective faculty, and administrative staff to strengthen these ties and address the needs of our students in a mutually beneficial manner.

**Terms and Conditions of Transfer**

- A. Students graduating from the Quinsigamond Community College Hospitality and Recreation Management - Hospitality Management Option (HRHO) Associate Degree program, with a qualitative grade point average of 2.0 or greater, and upon completion of FSU's admissions requirements, are guaranteed acceptance
- B. In addition, 63-64 credits of the completed QCC Hospitality and Recreation Management - Hospitality Management Option degree will be accepted and applied to FSU's Business Administration program-Management concentration. All coursework from the sending program must be completed with grades of C- or higher in order to transfer.
- C. Quinsigamond Students will be advised to complete the prescribed coursework, and electives, as listed in the attached articulation table. Failure to follow these recommendations may affect guarantee of admission, and will result in additional coursework requirements and longer time to degree completion at Fitchburg State.
- D. Acknowledging that students may, and do transfer from a wide variety of majors, this agreement does not prohibit transfer to or from other programs of study at either institution. This agreement suggests optimal transfer routes from Quinsigamond Community College to Fitchburg State University.

This agreement is effective July 1, 2022 and will remain in effect until July 1, 2025 with the provision that the terms specified herein will continue to apply to graduates who transfer from Quinsigamond Community College to Fitchburg State University in either the day or evening division, within one year of the expiration of this agreement. The faculty at both institutions agrees to meet annually to review the agreement and discuss modifications.

For: **Quinsigamond Community College**

DocuSigned by:

*Luis Pedraja*

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Dr. Luis G. Pedraja  
President

DocuSigned by:

*James Keane*

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Dr. James Keane  
Vice President of Academic Affairs

DocuSigned by:

*Betty Lauer*

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Betty Lauer  
Dean of the School of Business,  
Engineering & Technology

DocuSigned by:

*Patricia Hutchinson*

006F1E98CFDB440...

Patricia Hutchinson  
Coordinator of the Hospitality & Recreation  
Management Program

DocuSigned by:

*Daniel de la Torre*

AB7FDB1F3E7F414...

Dr. Daniel de la Torre  
Coordinator of Transfer & Articulation

For: **Fitchburg State University**

DocuSigned by:

*Richard Lapidus*

AB3F974AA0C44D1...

Dr. Richard S. Lapidus  
President

DocuSigned by:

*Catherine Canney*

BAB81B79791C4EB...

Dr. Catherine Canney  
Interim Provost and Vice President of Academic  
Affairs

DocuSigned by:

*Nancy Murray*

0E611EB85F3C40B...

Dr. Nancy Murray  
Dean of Education and Business

DocuSigned by:

*Michael Greenwood*

38420F5FE2074FF...

Dr. Michael Greenwood  
Chair, Department of Business  
Administration

DocuSigned by:

*Heather Thomas*

AA442F7C1F5644C...

Heather Thomas  
Mass Transfer Coordinator

04/26/2022

Date of signature completion: \_\_\_\_\_

Quinsigamond Community College and Fitchburg State University  
**Hospitality and Recreation Management - Hospitality to Business Administration Articulation Table**

QCC Course Title	Course #	Cr	FSU Course Title	Course #	Cr
<b>Semester 1</b>					
Introduction to Microcomputer Applications <b>(recommended)</b>	CIS 111	3	Introduction to Computer Information Systems	BSAD 1700	3
Composition I	ENG 101	3	Writing I, W	ENGL 1100	3
Introduction to Hotel/Restaurant Management	HRM 101	3	Transfer Elective	BSAD 1990	3
Hospitality Law and Ethics	HRM 121	3	Business Law I	BSAD 3500	3
Front Office Operations	HRM 135	3	Transfer Elective	BSAD 2991	3
<b>Semester 2</b>					
Composition II	ENG 102	3	Writing II, WIL	ENGL 1200	3
Front Office Management	HRM 136	3	Transfer Elective	BSAD 2992	3
Bar and Beverage Management	HRM 139	3	Transfer Elective	BSAD 1990	3
Management in the Hospitality Industry	HRM 235	3	Principles of Management	BSAD 2030	3
Hotel/Management Elective*	---	3	See choice below		3
<b>Semester 3</b>					
Hotel Meetings Sales and Operations	HRM 232	3	Transfer Elective	BSAD 2994	3
Destination Marketing & Management	HRM 236	3	Transfer Elective	BSAD 2993	3
Psychology of Interpersonal Relations <b>OR</b>	PSY 118		Interpersonal Effectiveness or	PSYC 2370	
Human Relations in Organizations	PSY 158	3	Introduction to Industrial & Organizational Psychology, AIA	PSYC 2015	3
Mathematics or Science Elective**	---	3-4	See recommendation below		3-4
Multiple Perspectives Elective	---	3	See choices below		3
<b>Semester 4</b>					
Financial Accounting I	ACC 101	3	Introduction to Financial Reporting	BSAD 2010	3
Hotel and Restaurant Management Cooperative Education Experience	HRM 299	3	Transfer Elective	BSAD 2995	3
Business Elective***	---	3	See choices at right	BSAD	3
Hotel/Restaurant Management Elective*	---	3	See choices at right	BSAD	3
Liberal Arts Elective****	---	3	See choices below		3
Liberal Arts Elective****	---	3	See choices below		3
Total credits		63-64			63-64

**Recommended Electives:**

**\*HRM Elective Choices:**  
HRM 201 and HRM 215

**\*\*Mathematics or Science Elective:**  
MAT 122 Statistics

**\*\*\*Business Elective Choices:**  
FIN 250, MGT 215, MRK 201

**\*\*\*\* Liberal Arts Elective Choices:**  
ECO 215, ECO 216, SPH 101

## Coursework left to complete at Fitchburg State University

Courses left to complete B.S. Business Administration – Management concentration	Cr	Comments
BSAD 1700 Intro to Computer Info Systems	(3)	Covered by CIS 111 Introduction to Microcomputer Applications
BSAD 2020 Intro to Managerial Accounting	(3)	Covered by HRM 201 Hospitality Accounting and Revenue Management
BSAD 2040 Fundamentals of Marketing	(3)	Covered by MRK 201 Principles of Marketing
BSAD 3400 Basic Finance	3	Covered by FIN 250 Principles of Finance
BSAD 4230 Business Fluctuations and Forecasting	3	
BSAD 4300 Sales Management	3	
BSAD 4330 International Marketing	3	
BSAD 4500 Business Law II	3	
BSAD 4880 International Business Management	3	
BSAD 4890 Business Policy & Strategy	3	
BSAD 3210 Human Resource Management	3	Covered by MGT 215 Human Resource Management
BSAD 3220 Production Management	3	
BSAD 4200 Organizational Behavior and Theory	3	Covered by HRM 215 Contract Foodservice Management
BSAD 4210 Social and Political Environment of Business	3	
MATH 1800 Business Statistics, QR	(3)	Covered by MAT 122 Statistics
ECON 1100 Principles of Macroeconomics, PL	(3)	Covered if choose ECO 215 Principles of Macroeconomics
ECON 1200 Principles of Microeconomics, PL	3	Covered if choose ECO 216 Principles of Microeconomics
SPCH 1000 Introduction to Speech Communication, WS	(3)	Covered if choose SPH 101 Speech Communication Skills
Exploration coursework	9	
Integrative High Impact Practice course	3	
Free Electives	0-8	Number of credits depends on which electives are chosen.
<b>Total credits left to complete</b>	<b>56-66</b>	Credits vary depending upon how many recommended courses are selected.